



Register Today for PV Chamber  
BYB Networking Event!

# “Build Your Business” Network Luncheon

11:30-12:00 p.m. Networking  
12:00-12:45 p.m. Lunch / Presentation  
12:45-1:00 p.m. Individual Introductions  
Networking Opportunities

*Register today, Space is limited!*

Company Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Name of Attendees: \_\_\_\_\_

- ◆ **October 26 - Tuesday - 11:30 a.m. - 1:00 p.m.**  
**Location - Jannie’s Asian Bistro, 1810 Ridge Pike, Royersford**  
**Speaker: Tom Grau, “Close the Deal”**

**Improve your sales...and closing...skills with this informative presentation by Tom Grau, a partner at The Training Center, a Sandler System sales training organization. You’ll learn how to set Up-Front Contracts to get prospects to make decisions and how to ‘close’ at all stages of the sales cycle.**

**Tom Grau brings over 10 years of sales, sales management and channel management experience, having spent numerous years with PECO Energy and Moyer & Son, Inc. He now utilizes his sales expertise to help clients in many industries**

Contact Reneé Blomstrom, PV Chamber’s Public Relations Director, at 610-489-7822 to suggest a speaker for the Build Your Business Networking Lunch Series. Our focus is educating business members in order to expand and build business.

- \$20.00 per person - **Registration received by Monday, 10/26/10**
- \$25.00 per person - At Door / Non Member
- Check Enclosed
- Visa/MC/Amex # \_\_\_\_\_ Exp. \_\_\_\_\_
- Security Code: \_\_\_\_\_ Zip Code of Billing Address: \_\_\_\_\_



Committee Chair: Bruce Zanar, Motivational Marketing, [www.motiv8marketing.com](http://www.motiv8marketing.com)



Mail: PVCC, 351 East Main Street, Collegeville, PA 19426 Fax: 610-454-1270

**Bring your flyers and promotional materials for the display table.**

**Sign up for impressive presentation, delicious lunch and great networking!**